

JUSTIFICATION FOR SOLE SOURCE (Simplified Acquisitions <\$150K)

The service or material listed on **N6588616RX6A181** is sole source and competition is precluded for reasons indicated below. There are no substitutes available for this material or service.

Restricted to the following source. Provide original manufacturer's name. (If a sole source manufacturer distributes via dealers, ALSO provide dealer information.)

Manufacturer: **Leco Corporation**

Manufacturer POC & phone number: **Mike Poirier/ 269-982-5405**

Mfr. Address: **3000 Lakeview Ave.**
St. Joseph , Michigan 49085-2396

Dealer / Rep: **N/A**

Dealer / Rep address / phone number: **N/A**

Description of the item or service required, the estimated cost, and required delivery date.

The contractor shall perform preventive/scheduled and emergent maintenance on one (1) Leco GDS-850A Spectrometer located at Fleet Readiness Center Southeast (FRCSE), Naval Air Station, Jacksonville, Florida 32212-0016, Building 793.
The estimated cost is \$40,000. The required performance date is "As soon as possible".

Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

Most of the components associated with the Leco Glow Discharge Spectrometer 850A are proprietary parts and have patent protection. These proprietary parts are not sold on the open market. Leco does not provide training for personnel of third party service providers. Please see attached memo from Leco Corporation. Award to any other source to perform the above service would not be possible because no other contractor would have access to most of the components associated with the Leco Glow Discharge Spectrometer 850A.

X The requested material or service represents the minimum requirements of the government.

CHECK & FILL IN ALL APPLICABLE BLANKS BELOW

X The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

All parts used in the maintenance of the Leco Glow Discharge Spectrometer 850A must be compatible in all aspects. Leco (OEM) owns the proprietary and patent rights to most of the components associated with the Leco Glow Discharge Spectrometer 850A.

X A patent, copyright or proprietary data limits competition. The proprietary data is

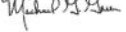
Leco (OEM) owns the proprietary and patent rights to most of the components associated with the Leco Glow Discharge Spectrometer 850A.

_____ These are "direct replacements" parts/components for existing equipment.

Any parts used to service the Leco Glow Discharge Spectrometer 850A shall be direct replacement parts that can only be supplied by Leco Corporation. Leco Corporation owns the patent rights and proprietary rights to most of the components associated with the Leco Glow Discharge Spectrometer 850A .

_____ Other information to support a sole source buy:

I CERTIFY THAT STATEMENTS CHECKED, AND INFORMATION PROVIDED ABOVE, ARE COMPLETE AND CORRECT TO THE BEST OF MY KNOWLEDGE. I UNDERSTAND THAT THE PROCESSING OF THIS SOLE SOURCE JUSTIFICATION PRECLUDES THE USE OF FULL AND OPEN COMPETITION.

Signature 

Title Chemist

Activity Materials Engineering Code 43450

Date 19 January 2016

Contracting Officer Signature 

Date 2-17-2016

SAP Sole Source



LECO CORPORATION
3000 Lakeview Avenue
St. Joseph, MI 49085-2396 U.S.A.

To whom it may concern:

Many of our customers ask us to provide a statement about being the sole source for providing service to LECO equipment.

Even though we cannot prevent third parties from offering service for our instruments, there are a few things that need to be clarified.

LECO does not provide training for personnel of third party service providers. Our service engineers, who are trained internally on an ongoing basis, are highly skilled and specialized service engineers. Furthermore, most of the instrument components are proprietary parts and many have patent protection. These parts are not sold on the open market but only to our customers directly. Because these parts are proprietary components in design and layout, they are not available to the public domain or to any third party vendor/provider.

As stated above, we cannot prevent third parties from offering service on our instrument. However, in order to get efficient, cost effective service and to prevent damage to the instrument by untrained service providers, we highly recommend contracting LECO Corporation for your service needs. It also makes us the sole provider for the most comprehensive and qualified service of our instrument.

Best Regards

A handwritten signature in black ink, appearing to read 'Berthold Franz'. The signature is fluid and cursive, with the first name 'Berthold' being more prominent than the last name 'Franz'.

Berthold Franz | LECO Service
Service Manager Spectroscopy
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www.LECO.com